

4TH Quarter Med Supp CA\$H Incentives



\$150 - \$75
UW & OE

*State specific see page 6 for details



\$225 UW

*State specific see page 5 for details



\$200 - \$100
UW & OE

*State specific see page 3
for details



\$250 UW

*State specific see page 2 for details



To be
announced:



\$100 UW

*State specific see page 5 for details



\$175 - \$25
UW & OE

*State specific see page 2 for details

Mutual of Omaha

\$250-30
UW & OE

*State specific see page 4 for details



NASSAU

\$150 UW

*State specific see page 3 for details



Physicians Mutual

\$250 - \$25
UW & OE

*State specific see page 6 for details



WoodmenLife®

\$150 - \$40
UW, OE, & GI

*State specific see page 4 for details

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3 Apps to Qualify

Applications	Plan	Bonus
Each UW App*	All Plans	\$175
Each OE App*	All Plans	\$25



3 Issued Apps to Qualify

Applications	Bonus
Each UW*	\$250
Applicable states: AK, AL, AR, AZ, CA, DC, DE, FL, GA, HI, IA, IL, KS, LA, ME, MI, MS, NC, ND, NE, NH, NJ, NM, NV, OK, PA, RI, SD, TX, VA, WV, & WY	

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NASSAU

5 Issued Apps to Qualify

Applications

Bonus

Each UW App

Plan F, G or N*

\$150



4 Issued Apps to Qualify

Applications

Plans

Bonus

UW Product

F, G, N

\$100

OE Product

N

\$100

*NOT Valid in CA, CO, DC, MA, ME, MN, MT, ND, NY, OR, RI, SC, TN, WA, WI, & WV.

***ENHANCED BONUS** Valid in AZ, IL, KS, MI, NC, OH, PA, NJ & TX:

UW Product

F, G, N

\$200

OE Product

N

\$200

5 Issued Apps to Qualify

Get an EXTRA **\$25** for qualifying **Ancillary** Product

Get an EXTRA **\$25** for qualifying **DVH** Product

*See Carrier sheet for restrictions & guidelines

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Mutual of Omaha

5 Issued Apps to Qualify

Applications	States	Policy Type	Bonus
Each UW Case*	AL, AR, AZ, CA, CO, CT, DE, FL, GA, IL, IA, KS, KY, LA, ME, MD, MI, MN, MS, MO, NC, ND, NE, NH, NJ, NM, NV, OH, OK, PA, SD, TN, TX, UT, VA, WV & WY	F, G & N	\$250
Each OE Case*	LA, ME, MD, MI, MN, MS, MO, NC, ND, NE, NH, NJ, NM, NV, OH, OK, PA, SD, TN, TX, UT, VA, WV & WY	F, G & N	\$30
Each UW, OE & GI Case*	ID, IN, MT, OR, SC & WI	F, G & N*	\$40



5 Issued Apps to Qualify

Applications	States	Policy Type	Bonus
Each UW Case*	AL, AR, AZ, CO, FL, IL, KY, LA, MI, MS, NC, NJ, OH, OK, PA, TN, TX & WV	F, G & N	\$150
Each UW, OE & GI Case*	IN, MT, OR & SC	F, G & N	\$40

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5 Issued Apps each Month

Applications	Plan	Bonus
ALL*	N	\$225
Each UW App*	F & G	\$225
• Issue 10-14 applications and receive a kicker of \$500 • Issue 15-19 applications and receive a kicker of \$1,000 • Issue 20 or more applications and receive a kicker of \$2,000 *Please see carrier guideline for a list of available states		



Lead Doctor Incentive:

Applications	Plan	Bonus
Lead Doctor Diamond or Underwritten Apps	F, G & N	\$100
*To qualify, sell a minimum of five apps and maintain a 65% underwriting percentage during the time period.		

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Physicians Mutual

Applications

Plan

Bonus

UW Product	Plan F, Innovative Plan G , G, & N	\$250
OE Product	Innovative Plan G	\$200
UW Product	High Deductible G	\$50
OE Product	High Deductible G	\$25
OE Product	OE other plans*	\$30

5 App Minimum Each Month

State Specials

IN & WI

- All plan types pay **\$50** per sale
- Internal replacements pay \$0 per sale

SC

- \$200 pays for every Open Enrollment Innovative Plan G policy sold.
- High Deductible Plan G pays \$25 per sale.
- Plan A and Internal Replacements pay \$0 per sale.

All States: Combo App(Dental, Life or Cancer Policy Sold w/ a Med Supp

\$25

For 1 additional
product

\$40

For 2 additional
products (\$80 Total)

\$50

For 3 additional products
(\$150 Total)

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5 Issued Apps to Qualify

Applications	Bonus
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Each UW app*	\$150
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Each OE app*	\$75
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Applicable states: FL, GA, MO, NJ & RI

Each UW app*	\$100
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Each OE Plan N only	\$75
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Applicable states: AL, AZ, MI, NH & TX

Each UW app*	\$75
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Applicable states: NC, NM, OH, PA & WA

***Earn Extra with Qualifying Ancillary Products**

\$25 each for fewer than 10 apps

\$50 each* for 10 or more apps